

## Message Text

UNCLASSIFIED

PAGE 01 STATE 299395

47

ORIGIN COME-00

INFO OCT-01 NEA-10 ISO-00 EB-07 /018 R

DRAFTED BY COM/SAD/WALE/LDJ

APPROVED BY EB/OCA/CD:WERAU

COM/SAD/RGOOTENBERG

COM/CAGNE/PHALE

COM/EM/EOLSEN

COM/BRUAN

NEA/RA:DMORRISON (INFO)

----- 063463

P 091621Z DEC 76

FM SECSTATE WASHDC

TO AMEMBASSY JIDDA PRIORITY

AMEMBASSY ABU DHABI PRIORITY

AMEMBASSY CAIRO PRIORITY

USINT BAGHDAD PRIORITY

AMCONSUL DHAHRAN PRIORITY

AMEMBASSY KUWAIT PRIORITY

AMEMBASSY TEHRAN PRIORITY

INFO AMEMBASSY AMMAN PRIORITY

AMEMBASSY MUSCAT PRIORITY

AMEMBASSY DOHA PRIORITY

AMEMBASSY MANAMA PRIORITY

UNCLAS STATE 299395

E.O. 11652: NA

TAGS: BEXP, XF

SUBJECT: PROPOSED NATIONAL FOREST PRODUCTS ASSOC, IOGA  
TRADE MISSION

REF: STATE 273308

1. JIDDA PASS RIYADH.

2. NATIONAL FOREST PRODUCTS ASSOC. MEMBERS MOST ANXIOUS  
TO MOUNT IOGA TRADE MISSION TO MIDDLE EAST DURING PERIOD  
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 STATE 299395

APRIL 17-MAY 1, 1977. MISSION WOULD BE EXPLORATORY IN

NATURE TO ALLOW SOME 12 TO 15 ASSOCIATION MEMBERS AN OPPORTUNITY TO MAKE IMPORTANT TRADE CONTACTS TO TEST EXPORT POTENTIAL FOR THE FUTURE SALE OF A WIDE VARIETY OF WOOD PRODUCTS (LUMBER, PLYWOOD, FLOORING, VENEER, PARTICLEBOARD, MILLWORK, SHINGLE, TREATED AND LAMINATED WOOD PRODUCTS) AND RELATED SERVICES.

3. NFPA KEENLY AWARE OF LIMITED IMMEDIATE MARKET OPPORTUNITIES AS WELL AS THE TOUGH COMPETITION THEY FACE FROM COMECON AND CERTAIN FAR EASTERN COUNTRIES IN THIS INDUSTRY MISSION FULLY INTENDS TO EXPLORE THESE PROBLEMS FIRST HAND AND TO REPORT BACK TO THE INDUSTRY HEADS AT A GENERAL MEETING ON MAY 8. IT IS IMPERATIVE TO THE U.S. INDUSTRY

THAT NEW MARKETS BE DEVELOPED FOR FOREST PRODUCTS AND THE MIDDLE EAST IS THE PRIME TARGET AT THIS TIME.

4. USDOC FULLY SUPPORTS THIS INDUSTRY GROUP IN ITS EXPLORATORY EFFORTS AND URGES POSTS' ACCEPTANCE OF MISSION PROPOSALS AND ITS LONG RANGE RAMIFICATIONS. THE PROPOSED ITINERARY IS AS FOLLOWS: TEHRAN APRIL 17-19; JIDDA/RIYADH APRIL 20-24; (CORPS OF ENGINEERS HAS INDICATED INTEREST IN BLDG HOUSES OF WOOD CONSTRUCTION IN S.A. THE MISSION WISH TO PURSUE THIS WHILE IN S.A.); ABU DHABI, APRIL 25-27; BAGHDAD OR CAIRO, APRIL 28-MAY 1. POSTS REQUESTED CONFIRM DATES SOONEST,

5. PLANS FOR ALABAMA/MISSISSIPPI CONSTRUCTION EQUIPMENT AND RELATED SUPPLIES IOGA TRADE MISSION, JIDDA APRIL 15-17, CAIRO APRIL 18-21, DHAHRAN APRIL 22-24, TEHRAN APRIL 25-27, STILL TENTATIVE. ORGANIZERS EXPECTED CONFIRM GO OR NO GO SITUATION BY DECEMBER 15, LATEST. ROBINSON

UNCLASSIFIED

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 09 DEC 1976  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1976STATE299395  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** SAD/WALE/LDJ  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D760455-0459  
**From:** STATE  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1976/newtext/t19761257/aaaabxga.tel  
**Line Count:** 94  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ORIGIN COME  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** 76 STATE 273308  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** wolfsd  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 21 MAY 2004  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <21 MAY 2004 by hattaycs>; APPROVED <19 AUG 2004 by wolfsd>  
**Review Markings:**

Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
04 MAY 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** PROPOSED NATIONAL FOREST PRODUCTS ASSOC, IOGA TRADE MISSION  
**TAGS:** BEXP, XF  
**To:** JIDDA ABU DHABI CAIRO MULTIPLE  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006